

State of Florida Contract # 420-420-10-1 issued to Nightingale Corp.

General

- 1. This is to summarize the details of the above contract for the State of Florida Contract.
- 2. As of October 04, 2016 items offered are found in the Nightingale GSA Net Price Book Dated July 1, 2016

Contract Details for Government buyers

- 1. All State purchase order should be issued to Nightingale care of the local Nightingale authorized dealer.
- 2. Freight terms are: for 1-5 cartons, FOB Factory; For 6+ cartons, FOB Delivered.
- 3. Nightingale will ship the order direct to the ordering agency (providing they have a shipping dock) or direct to the local dealer who deliver and install the product.
- 4. Nightingale will invoice the state agency directly. Nightingale will accept state purchasing cards for payment
- 5. Only product listed in the Nightingale GSA Net Price Book Dated June 1, 2016 applies to this contract.
- 6. Installation fee as follows:

1-7 units: \$175 total install charge
8-15 units: \$35 install charge per chair
16-24 units: \$30 install charge per chair
25-49 units: \$27 install charge per chair
50-99 units: \$25 install charge per chair
100+ units: \$20 install charge per chair

7. Pricing: Please refer to Nightingale GSA Net Price Book dated July 01, 2016. All terms and conditions same as GSA.

Should any state agency have any questions about the contract with Nightingale or Nightingale products in general, please contact either of the following Nightingale Sales representatives.

Florida Panhandle	Western Florida (incl. Tallahassee)	Eastern Florida
ATTN: Jeremy Anderson	ATTN: Steve Culley	ATTN: Stu Culley
MVK Group	Culley & Associates	Culley & Associates
(205) 240-6400	(407) 493-4227	(407) 493-5731
janderson@mvkgroup.com	steve@culleyandassociates.com	stuculley@centurylink.net

In the event you are unable to reach either sales representative as noted above, please contact **Nightingale Customer Care** direct to:

Tel: 1-800-363-8954

Email: info@nightingalechairs.com

